

# **Invested or Invasive?:**

Applying the Investment Model to Understanding  
Obsessive Relational Intrusion

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# Overview

- ORI – Defining a problem
- From Rejection to Aggression
- Investment Model
- Proposed Study
- Anticipated Results

# Defining the Problem

- Stalking -3.4 million people (Baum, et al., 2009)
  - ORI -5.9 million people (Cupach & Spitzberg, 2002)
    - Courtship Persistence - 90-98% of college students (Sinclair & Frieze, 2000)
- What is ORI?

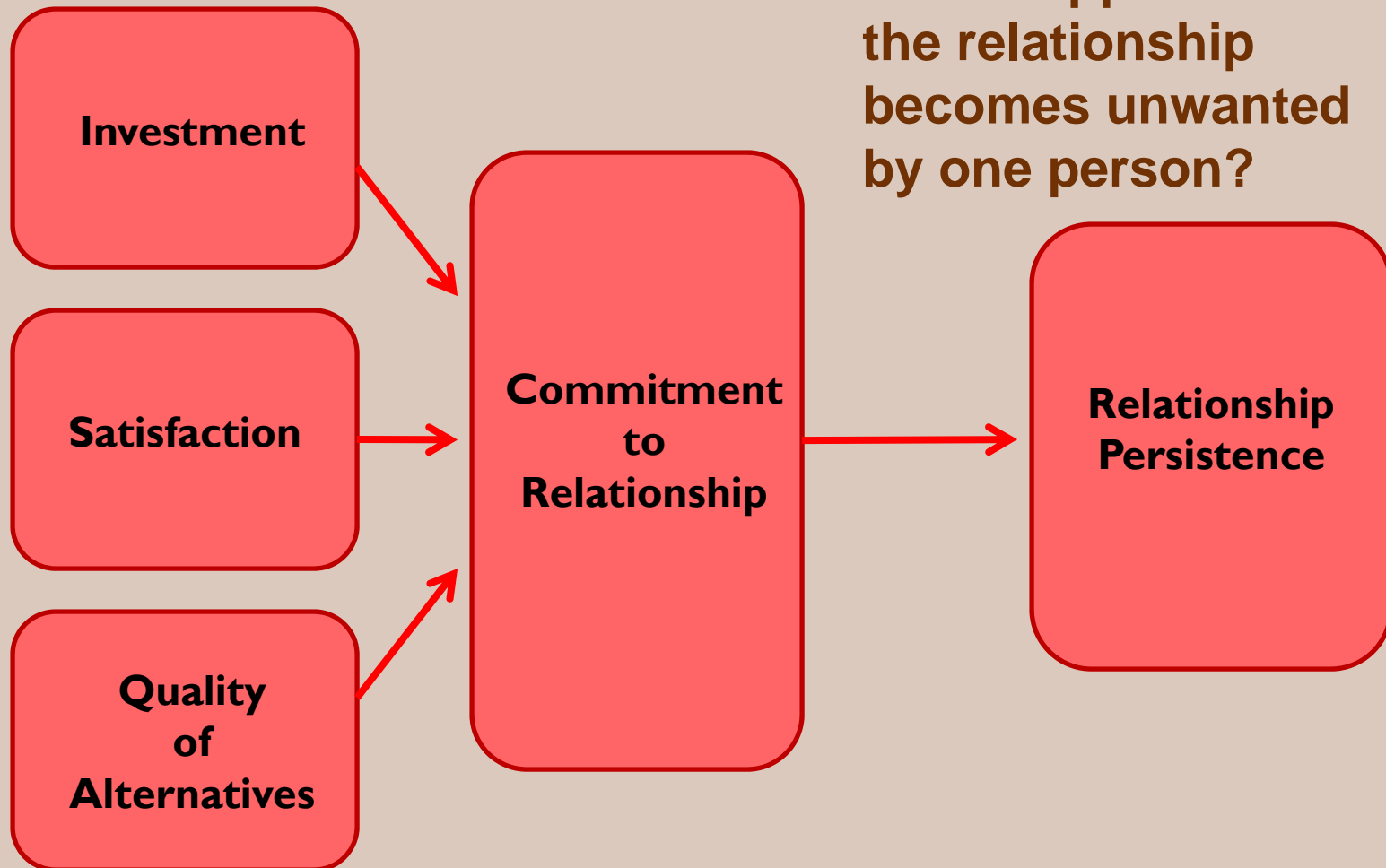




# From Rejection to Aggression

- Finding the Link
  - Correlational
  - Experimental
- Not all rejection is created equal
  - Direct vs. Indirect
  - Internal vs. External (Sinclair, et al., 2010)

# The Investment Model



What happens when the relationship becomes unwanted by one person?

# Hypotheses

H1: Internal  
Rejection



Aggressive  
ORI

# Hypotheses

H2: 2-way Interaction

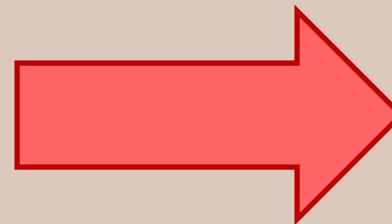
High

Investment

+

Low Quality

Alternatives



ORI

# Hypotheses

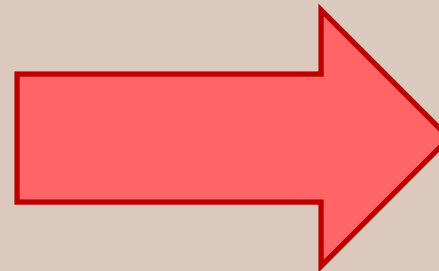
H3: 3-way interaction

High Investment

Low Quality

Alternatives

Internal Rejection



Aggressive

ORI



# Putting it all Together

	<i>High Investment</i>		<i>Low Investment</i>	
	<i>High Quality of Alternatives</i>	<i>Low Quality of Alternatives</i>	<i>High Quality of Alternatives</i>	<i>Low Quality of Alternatives</i>
<i>Internal Rejection</i>	1 N=60	2 N=60	3 N=60	4 N=60
<i>External Rejection</i>	5 N=60	6 N=60	7 N=60	8 N=60
<i>Neutral –No rejection</i>	9 N=60	10 N=60	11 N=60	12 N=60



# Relationship Vignette

- Part I
  - Investment
    - Seriously dating vs. Casually dating
    - Mutual friends vs. No friends
    - Communication efforts vs. No communication efforts
  - Quality of Alternatives
    - A lot in common vs. Very little in common
    - Attractive vs. Unattractive



# Relationship Vignette

- Part 2

- Rejection

- Internal – *“We haven’t really been getting along lately. You have changed so much from when we first started dating. I’m just not interested in you anymore. I don’t find this person you’ve become attractive. I just don’t see any future in a relationship with you. As far as the game goes, I am going with other people. I think it is best that we not see each other anymore”*



# Relationship Vignette

- Part 2

- Rejection

- External – *“I am going to be working all weekend. I have just been so busy lately. I rarely get to see my friends, family, or you, and I’m constantly stressed out about school, work, and getting into graduate school. I just don’t have any time for a relationship, and the distance doesn’t help. I really think it’s best for me if we just don’t see each other anymore.”*



# Relationship Vignette

- Part 2

- Rejection

- No Rejection – *“It is so nice that you have arranged all this and I wish I could be there to meet your family and see the game, but since it’s Thanksgiving weekend, I told my parents I would come home and spend the weekend with them. This just isn’t a good weekend. I really have to go finish some assignments before the Thanksgiving break.”*



# Processing the Vignette

- Processing Questions
  - THINK
  - FEEL
  - DO
- Vignette Accuracy



# Obsessive Relational Intrusion Scale

- Pursuit
  - Hyper-intimacy
  - Mediated Contacts
  - Interactional Contacts
- Aggressive
  - Surveillance
  - Invasion
  - Harassment & Intimidation
  - Coercion & Threat
  - Aggression & Violence



# Manipulation Checks

- Part 1
  - Investment Model Components
  
- Part 2
  - Rejection
  - Commitment
  - Satisfaction



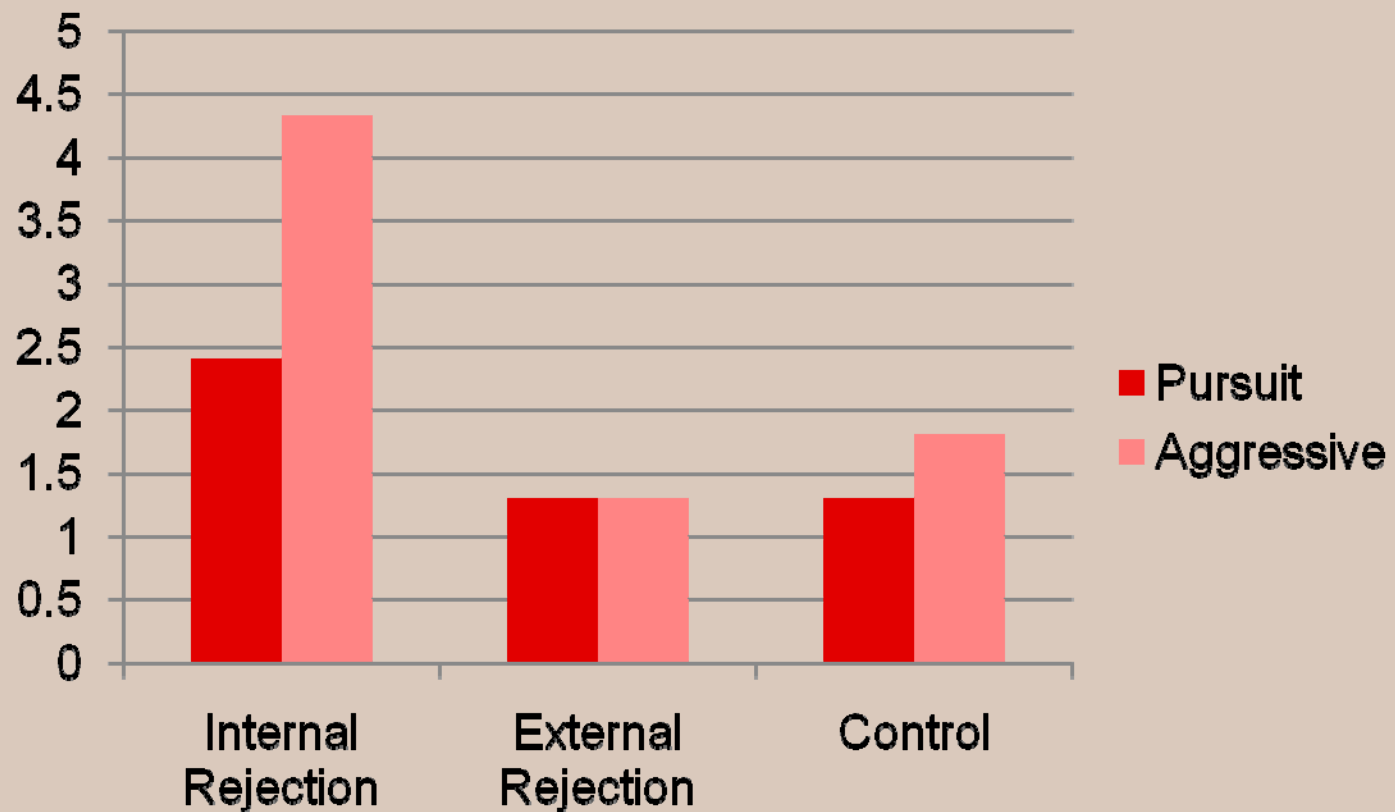


# Statistical Analyses

- Repeated Measures ANOVA
  - 3 categorical IVs
  - 1 within subjects DV

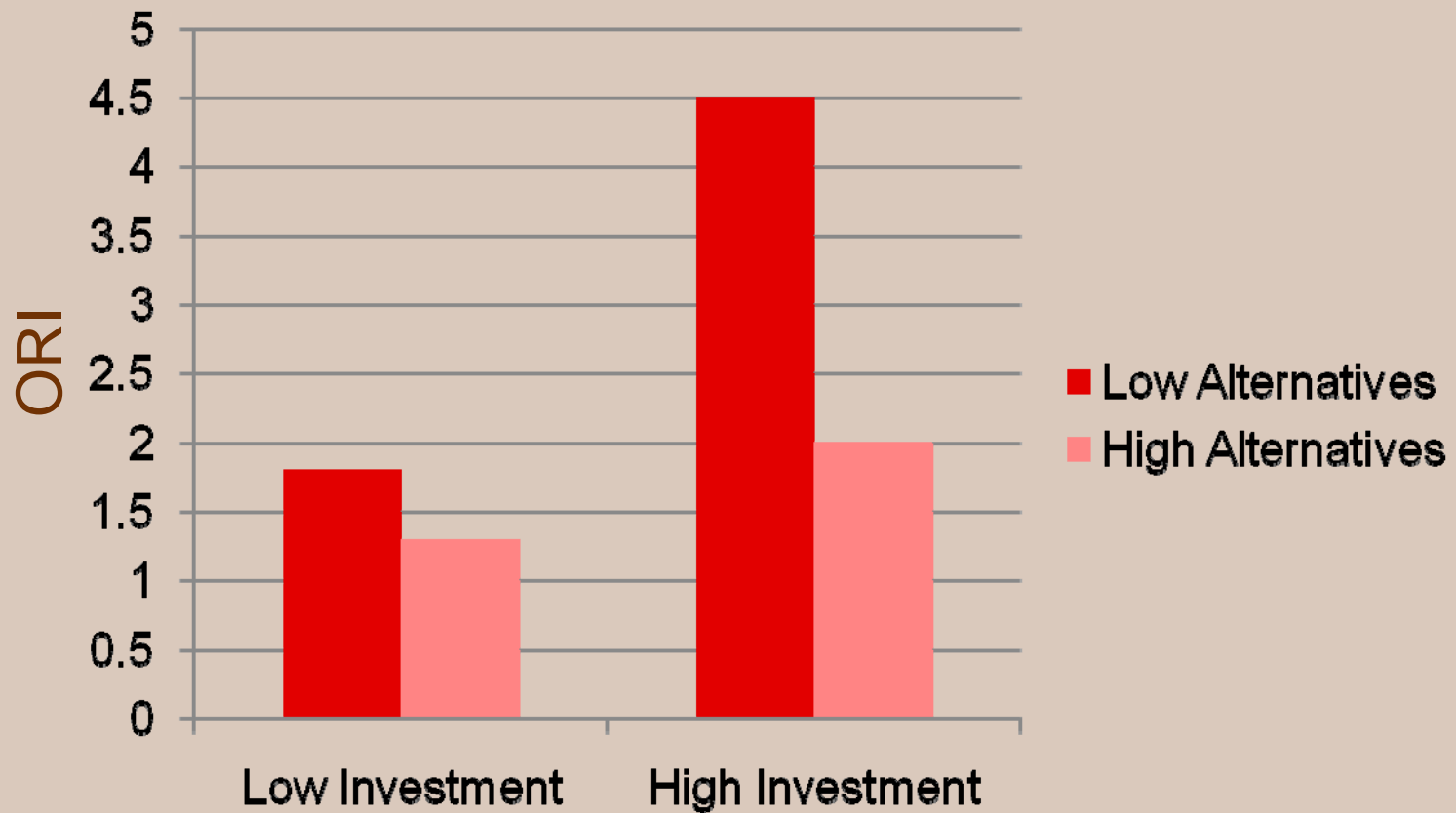
# Anticipated Results

HI: Main Effect for Type of Rejection



# Anticipated Results

H2: 2-way Interaction between Investment and Alternatives



# Anticipated Results

